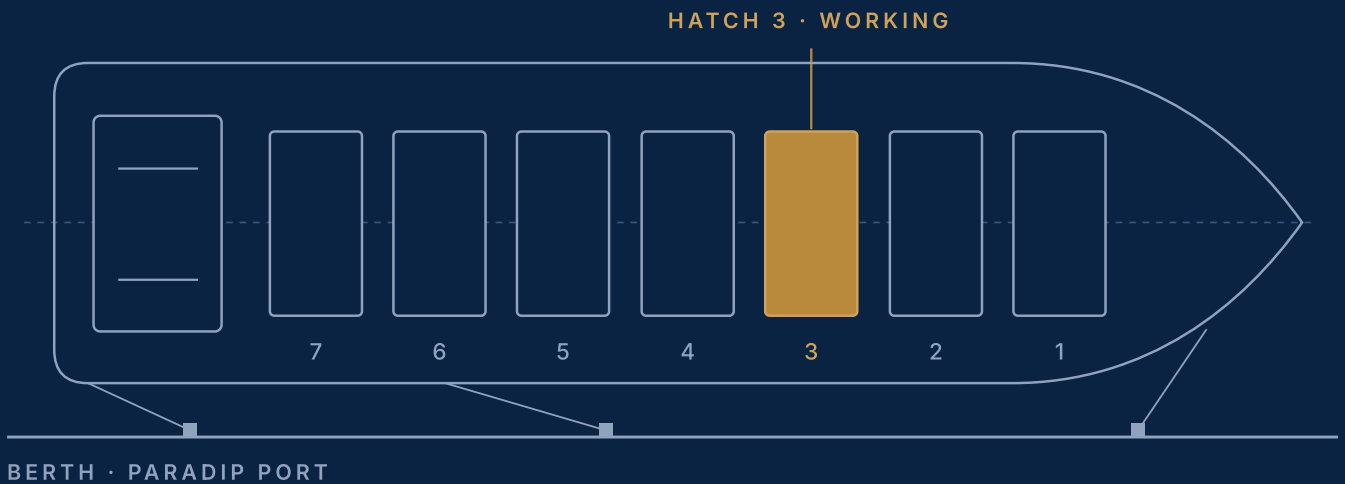




**L.M. HATI & CO.**  
STEVEDORES & STEAMER AGENT

COMPANY PROFILE 2026



# FOUR DECADES ON THE QUAY AT PARADIP.

Licensed stevedore and registered Steamer Agent. Vessel work, cargo handling, rake loading and dispatch, run as one operation.



— THE FIRM

# A Paradip firm, on the record.

L.M. Hati & Co. is a partnership firm based at Paradip Port, Odisha, providing stevedoring, cargo handling and steamer agency services.

Our work sits where ship, port and cargo meet: working vessels hatch by hatch, clearing cargo from the quay, and moving it through the port plot to rail or road, with the Master, the Port Authority, cargo interests and the railway kept in step.

The firm is led by Managing Partner Lal Mohan Hati.

## LONG-TERM WORK

That experience includes long-term engagements: since 2001–02, stevedoring and handling of export iron ore and imported steam coal, coking coal and limestone, and since 2022–23, handling of imported gypsum.

## ON THE RECORD

### 1982

Firm established.

### 1985

Documented work at Paradip includes stevedoring, clearing, forwarding and handling of imported fertilizer arriving by vessel.

### 2001–02

Long-term stevedoring and handling engagements begin across export iron ore and imported steam coal, coking coal and limestone.

### 2016

Named among Paradip Port's stevedoring licence holders in a Ministry of Shipping reply to the Lok Sabha.

### Today

Active stevedoring licence and registered Steamer Agent with Paradip Port Authority.

✓ Established in 1982

✓ Licensed stevedore

✓ Own tippers & plot access



WHAT WE DO

# Six services, one chain.

1

## VESSEL

Stevedoring, steamer agency

2

## BERTH & QUAY

Cargo handling, equipment

3

## PORT PLOT

Tippers, stacking, shifting

4

## DISPATCH

Rake handling, road

### 01 Stevedoring

Loading and discharge on board under our active Paradip Port stevedoring licence, organised hatch by hatch with on-board supervision.

### 02 Steamer agency

Registered Steamer Agent with Paradip Port Authority, coordinating vessel calls with the port and operational stakeholders.

### 03 Cargo handling

Shore-side movement and handling within the port, linking vessel operations with storage and onward dispatch.

### 04 Rake handling

Loading and unloading of railway rakes, with placement, release and free time coordinated alongside port-side operations.

### 05 Equipment & machinery

Loaders, excavators, cranes, grabs and forklifts, provided or arranged according to cargo type and operational requirements.

### 06 Tippers on hire

Our own tippers for port-side cargo movement, with more arranged when required, plus access to cargo plot space at Paradip.

## Agency and handling under one roof

Where vessel agency and cargo handling are both in scope, vessel-call coordination and cargo operations can be planned against one schedule.

**OPERATIONAL CONTROLS** HMC-supported bulk discharge · Daily discharge reports ·

Wagon loading details · Rake dispatch reports · Wagon cleanliness inspection before loading



CARGO & CAPABILITY

# What we handle.

| CARGO                                                                     | CLASS                   |
|---------------------------------------------------------------------------|-------------------------|
| <b>Fertilizer (imported)</b> <small>Handled at Paradip since 1985</small> | Dry bulk                |
| Coal, steam and coking                                                    | Dry bulk                |
| Iron ore, fines and pellets                                               | Dry bulk                |
| Pet coke and coke                                                         | Dry bulk                |
| Manganese ore and chrome ore                                              | Dry bulk                |
| Gypsum and limestone                                                      | Dry bulk                |
| Steel products                                                            | Break-bulk              |
| Project cargo                                                             | Planned per consignment |

## LICENCES & REGISTRATIONS

STEVEDORING LICENCE · PARADIP PORT  
Active

ESTABLISHED  
1982

CONSTITUTION  
Partnership firm

STEAMER AGENT · PARADIP PORT  
AUTHORITY  
Registered

GSTIN  
21AAAF4732G1ZU

MANAGING PARTNER  
Lal Mohan Hati

## EQUIPMENT ON CALL

**Loaders · Excavators · Cranes · Grabs · Forklifts · Own tippers**

Port plot access at Paradip, with additional space arranged for larger quantities.



**L.M. Hati & Co.**

STEVEDORES & STEAMER AGENT

— ENQUIRIES

# Planning cargo operations at Paradip?

Send us the basic vessel and cargo details. We will review the requirement and respond with the proposed handling approach, equipment requirements and commercial quote.

FOR A QUOTE, SEND

01 Vessel name and DWT

02 Cargo and quantity

03 ETA or laycan

04 Loading or discharge

05 Scope: stevedoring, handling, rake, agency

06 Onward dispatch: rail or road

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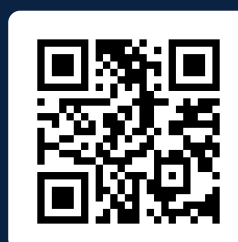
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